

CONTACT YOUR BLOOMBERG BNA REPRESENTATIVE TO LEARN MORE



Our firm utilizes the *BNA Workforce Relations Packages*

to gain a better understanding of the labor attitude (within the largest private sector employers) of a location candidate under consideration for new and expanding industries during a major project location analysis.

Sheri K. Mullis, CEcD

Senior Vice President & Partner,
J. M. Mullis, Inc.
Memphis, TN

A superb tool for researching employers,

the standard and custom reports provide key information necessary for strategic planning.

Christopher J. Blass

Vice President & National Director of
Labor & Trust,
Kaiser Foundation Health Plan, Inc.
Oakland, CA

We utilize BNA's data collection and reporting tools daily.

The information is timely and provides the necessary detail and depth that balances the need for quick understanding without losing necessary nuance. The *Workforce Relations Package* is a critical part of our human resource tool box.

Greg Stewart

Assistant Vice President,
Associate Relations,
Carmax Business Services LLC
Richmond, VA

**For more information, contact your Bloomberg BNA Representative
at 800.372.1033 or visit bna.com**

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BNA**

WORKFORCE RELATIONS PACKAGES



**Crucial intelligence and benchmarking information
to strengthen everything from contract negotiations
to strategic planning efforts.**

For more information, call 800.372.1033 or visit bna.com

WORKFORCE RELATIONS PACKAGES

Bloomberg BNA gives you the power to find crucial labor relations facts quickly. Bring our proven intelligence to the bargaining table and strengthen your strategic planning.

Workforce Relations Packages combine the strength of *BNA Labor PLUS* databases with special reports and your choice of contracts and union documents. You can count on these cornerstone reference products and research services to help you find exactly what you're looking for — fast.

DATABASES

BNA Labor PLUS

Get 24/7 access to five unique labor databases — searchable by organization, union and local number, industry, city and state, time period, and number of employees — to get exactly the labor relations data you need. Your subscription includes access to these databases:

- NLRB Elections
- Work Stoppages
- Unfair Labor Practice Charges
- Contract Listings
- Contract Settlement Summaries

With the unlimited searching available from *BNA Labor PLUS* you can find out about organizing efforts, get details of recently negotiated settlements, locate parties to collective bargaining agreements, and research work stoppages by industry. Search results are available in Excel and HTML format.



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CONTRACT LISTINGS FOR (UNION: UAW OR IBT) AND (STATE: CA) AND (ACTIVITY: >=03/2009)

EMPLOYER	AFFECTED CITY	AFFECTED STATE	EMPLOYER REP	EMPLOYER REP ADDR	EMPLOYER REP CITY	EMPLOYER REP STATE	EMPLOYER REP ZIP
Los Angeles Salad Company	City of Industry	CA	Jaramillo, Tula	800 S. 6th Avenue	City of Industry	CA	91746
Heating and Cooling	San Diego	CA	Homan, Penny	1669 Brandywine Ave. Ste A	Chula Vista	CA	91911
International Home Exports	National City	CA	Panzanella, Patrick	400 West 16th St	National City	CA	91950
Clarkitt of San Diego DBA RPM Material Handling Co. DBA Clarkitt of El Centro	El Centro	CA	Ora, H.R.	8530 Avenida Costa Norte	San Diego	CA	92173
Ace Engineering Inc	Covina	CA	Jeon, Simon	227 W. Rossmore Blvd Bldg. 3333	Edwards AFB	CA	93524-8502
Sentinel Transportation LLC	Richmond	CA	Shaw, Marilyn	Road Concord Plaza, Quillen Bldg., 4th Fl., N.A.	Wilmington	DE	19810
Right Away Ready-Mix	Martinez	CA	Hemrickson, Mike	5501 Innhoff Rd	Martinez	CA	94553
Las Animas Concrete	Marina	CA	French, Scott	Pob 507	Santa Cruz	CA	95061
Graham Packaging Company	RICHMONG	CA	Berlier, Matther	2600 Goodrick Ae	Richmond	CA	94804
Challenge Dairy Products Inc (Plant)	San Leandro	CA	Ditto, Tom	PO Box 2389	Dublin	CA	94568
Allied Concrete Ready Mix Services LLC	San Francisco	CA	Burgo, Radny	450 Amador Street	San Francisco	CA	94102
Miller Brewing Company	RWINDALE	CA	Gray, Susan	15801 E. First Street	Inwindsle	CA	91706
Coat Plus Inc	Oakland	CA	Helitt, Collin	200 4th Street	Oakland	CA	94607-4312
Schawk Inc	San Francisco	CA	Gordon, David	850 Townsend Street Suite 169	San Francisco	CA	94103-6216
Hannah Trucking Service	Ivanhoe	CA	Hannah, Randy	PO Box 248	Ivanhoe	CA	93235
Sierra Chemical	Stockton	CA	Cummings, Gary	2302 Larkin Circle	Sparks	NV	89431
Avis Rent-A-Car System Inc	Ontario	CA	Burn, Aiko	8 Sylvan Way	Parisippany	NJ	07054
Beryessa Union School District	San Jose	CA	Liebman, Marc	1376 Piedmont Rd	San Jose	CA	95132
California Exposition & State Fair	Sacramento	CA	May, Brian	PO Box 19649	Sacramento	CA	95852

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THE RIGHT INFORMATION GETS RESULTS

REPORTS AND DOCUMENTS

Union Membership and Earnings Data Book: Compilations from the Current Population Survey

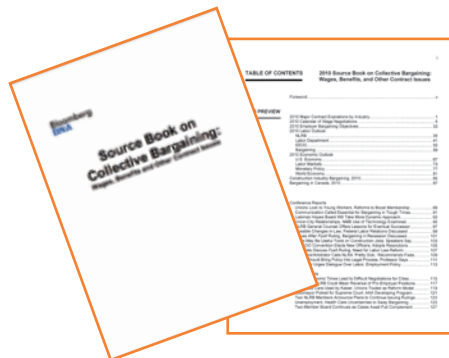
This data book brings you key information not available elsewhere, including data on employee earnings and unionization from the Census Bureau's monthly household survey. This data is broken down by state and major metropolitan area, public versus private sector, manufacturing versus non-manufacturing workers, industry, occupation, and demographic group.

Rely on this resource to analyze earnings, employment, and union membership at national, state, and metropolitan levels, anticipate trends in union membership, and compare current earnings with historical figures converted to current dollars. A supplement, *Additional Earnings and Union Membership Data*, provides further information. Format: Print



Source Book on Collective Bargaining: Wages, Benefits, and Other Contract Issues

This quick, easy-to-use reference provides a wealth of current and historical statistics, including negotiated wage increases; employee benefit costs; CPI tables and other economic releases; and union membership and wage data. Learn about major contracts expiring in the current year, employer bargaining objectives, significant NLRB and court decisions, and more. Format: Print



NEW! Updates to selected information from the *Source Book on Collective Bargaining* will be sent quarterly via e-mail, including:

- Calendar of Wage Negotiations report
- Wages & Benefits report
- Wage Trend Indicator report

NLRB Election Statistics

This semi-annual report includes an executive summary and tables summarizing election results by major union affiliation, industry, bargaining unit, size, and state. The text and tables are based on election results from the National Labor Relations Board headquarters and regional offices. Format: Print



Labor Source Documents

Collective bargaining agreements and union documents are included with selected packages.

LaborDocs

LaborDocs is the perfect complement to your *Workforce Relations Package*. Get additional access to documents filed at the Department of Labor, including union financial reports (LMs) and constitutions/bylaws, and pension and health & welfare 5500 forms. Bloomberg BNA can also provide collective bargaining agreements from our inhouse library of thousands of contracts. *LaborDocs* provide the following benefits:

- Priority handling
- Same-day turnaround for most documents
- No additional shipping or rush fees